

# NEWSLETTER



BRANDS WITH  
PURPOSE AND  
PASSION

"At Doral Automotive Group, summer isn't just a season—it's a time to recharge, refocus, and drive forward together as a team and a family."

Dear Doral Automotive Group Family,

As we welcome the month of June, I want to thank each of you for your continued dedication and passion. With half the year behind us, it's a great time to reflect on how far we've come—and to set bold goals for the road ahead. Let's keep pushing forward with the same energy and teamwork that define who we are at Doral Automotive Group. Together, we make the difference—every day. Let's make June count!

— Karen Somoano Rodriguez  
Operations Director, Doral Automotive Group



# HELLO & WELCOME

## Message From our CEO

"I would like to congratulate our staff for their dedication and hard work. We are aware of your efforts, and I sincerely appreciate the commitment that you display each and every day. By working together, we are creating a productive and pleasant workplace that is beneficial to everyone. Un abrazo! "

June



**Luis Somoano**  
CEO & President

"Dreams stay dreams if fear keeps you from the chase."



**DORAL AUTOMOTIVE GROUP**

**DORAL**  
LINCOLN



**LINCOLN**  
OF CUTLER BAY



**FORD**  
OF KENDALL

# Here is the Recipe From Our CEO

## Russian Salad (Potato Salad)



Russian salad is a well-known potato salad in South America. It is made with potatoes, carrots, peas, apples, celery, onion, and mayonnaise.

### Ingredients

3 ½ lbs of potatoes, peeled, cooked, and diced

1 lb of carrots (about 6–7 medium carrots), peeled, cooked, and diced

8 oz of peas, about 1 cup, steamed – can be combined with sweet corn

6 stalks of celery, finely chopped, about 1 cup

1–2 apples, diced

1 cup of white onion, about ½ an onion, finely chopped

Juice of 1–2 lemons

1 garlic clove, crushed

1 cup of mayonnaise (homemade or store-bought)

1 tablespoon of cilantro, parsley, or dill, finely chopped

Salt to taste



### Instructions

1. Mix all the ingredients well in a salad bowl.
2. Refrigerate until ready to serve.
3. You can add green beans, corn or sweet corn, beets. Some variations include shredded chicken, diced ham, hard-boiled egg, pickles, etc.



### A word from Cary Castro, GM of Lincoln of Cutler Bay

"As we wrap up the second quarter here at Lincoln of Cutler Bay, I just want to take a moment to personally thank each of you. Your dedication, teamwork, and effort don't go unnoticed, and I'm truly proud to be part of this amazing group.

With summer kicking off, we have a great opportunity to keep our momentum going and finish strong. Let's continue supporting one another, staying positive, and giving our best every day.

I appreciate all that you do—let's make this summer a great one at Lincoln of Cutler Bay!"

---

### A word from Steve Smith, GM of Ford of Kendall

"June officially marks the beginning of summer in the Northern Hemisphere. The month of June means many things to many people, and many associate June as the halfway point of the year seen as a great time for analyzing operations and a means to set greater goals for the rest of the year. The team has executed and overcome many challenges in the first five months of the year that are evident in our Key Performance Indicators. These include departmental revenue growth and significant customer satisfaction improvements. It is anticipated that we will continue to be challenged with political trade tensions that effect consumer sentiment and thus demand for consumer discretionary purchases. As always, we will take each day as a challenge and succeed because this is what we do! We are Miami!"



### A word from Miguel Otero, GM of Doral Lincoln

"Summer is here, and with it comes a fresh wave of energy and opportunity. As we turn the page on the second quarter, I want to thank each of you for the dedication and heart you've brought to Doral Lincoln every single day. The past few months haven't been without challenges, but your resilience and focus have kept us moving forward. Now, as we head into one of the busiest and most exciting times of the year, let's keep that momentum alive. I'm excited about what's ahead and confident that, together, we'll make this summer a standout season for Doral Lincoln. Let's keep raising the bar—one day at a time."

# Join our family and grow together! Refer Someone Today!



## Edith M. Muniz

### HR Director

Contact me directly if you know of a candidate that would like to join the best family owned dealer group in Miami!

Office: (786) 582-6743  
[emuniz@doralautogroup.com](mailto:emuniz@doralautogroup.com)

To explore exciting career opportunities with us, simply visit the official websites of our dealerships: Doral Automotive Group, Doral Lincoln, Lincoln of Cutler Bay, or Ford of Kendall. On each homepage, scroll to the top of the page or navigate to the main menu and click on "About Us" and then scroll down to the "Careers" link. Clicking this will take you to our dedicated career page, where you can learn more about available positions, company culture, and how to apply. We're always looking for passionate, driven individuals to join our team—start your journey with us today!

### Sales Associate

The Sales Associate is responsible for making customers feel welcome and supported through the car-purchasing process. Entry-level candidates should have previous experience in customer service or sales and/or relevant education or training. These candidates can also complete a dealership's on-the-job training program.

### Car Wash Attendant

We are looking for a dedicated and enthusiastic Car Wash Attendant to join our team. The ideal candidate will be responsible for cleaning and maintaining vehicles while providing excellent customer service. This role offers a great opportunity for individuals who enjoy working outdoors and take pride in delivering a top-notch car wash experience.

### Technicians

We are looking for all level technicians from entry level to Master Technicians. We provide training and career paths.

# MyBenefits Registration

## Pre-Registration

Upon navigation to either [online.metlife.com/benefits](http://online.metlife.com/benefits) or [mybenefits.metlife.com](http://mybenefits.metlife.com), you'll see the screen on the right:

Enter the name of your employer or organization into the field in the upper-right corner. A dropdown menu of organizations may appear with options to choose from (if more than one match is found, select the organization you want to register and click "Next").

You'll be taken to a screen that asks you to select whether you would like to login or create a new account. The interface may vary.

Regardless of the interface, select "Create a New Account" or "Register Now."

If you believe you have selected the wrong organization, click on the link that reads "I'm looking for a different account to log into". This link will take you back to the screen where you can choose a different organization.

## Registration

From here, you'll be taken to Step 1 of the registration process.

1. Enter your first name, last name, email address
2. Select the type of phone number you have (mobile or landline) and enter your phone number
3. Enter your DOB, zip code, state
4. After entering all this information, you may be prompted to enter information specific to your employer or organization, depending on how your organization has set up its registration process. For example, you may be asked to enter your Employee ID or SSN. Upon entering the information, click "Next".



**Navigating Life Together**  
© 2023 MetLife Services and Solutions, LLC  
L1222027869 [exp1224] All US States.

## Registration Continued

If your identifying information does not match publicly available information about your identity, you may be prevented from creating an account.

Next, you'll be asked to verify your identity via a **verification code** on the screen below. Select whether you'd like to receive the code via text message or voice message, and sometimes an email if that information is already available to MetLife.

You'll be taken to the 2<sup>nd</sup> screen on the right. Retrieve the code, then enter it in the text field. The code will expire after 15 minutes, in which case you will need to generate another code. Click "**Next**".

Your email address will be a suggested username in the first text field. We recommend using this as your username, but you may change it.

Enter and confirm your desired password in the next two text fields.

If you'd like MetLife to remember your device, so that you don't have to verify your identity every time you login to your online account, select the "**Remember this Device**" checkbox. Your device will be remembered for a maximum of six months.

Choose whether you'd like to receive paperless documents by selecting one of the radio buttons at the bottom of the page. You may view the eConsent Policy by clicking on the relevant links. Click "**Submit**". Upon successful submission, you should receive a congratulatory confirmation message.

The registration process is a sequential series of steps:

- Identity Verification:** A blue header bar says "By entering your information we're able to complete Identity Verification". Below are three circular icons: "Personal Information" (green), "Identity Verification" (blue), and "Username & Password" (grey). A yellow arrow points from this screen to the "Verification Code" screen.
- Verification Code:** A blue header bar says "We will send you a verification code. How would you like to receive the code?". It shows three radio buttons: "Text message: (\*\*\*-\*\*\*-2890)" (selected), "Voice message: (\*\*\*-\*\*\*-2890)", and "Email: tom.smith@gmail.com". A yellow arrow points from the "Identity Verification" screen to this screen.
- Username Credentials:** A blue header bar says "Complete registration by creating your Username Credentials". Below are three circular icons: "Personal Information" (green), "Identity Verification" (blue), and "Username & Password" (grey). A yellow arrow points from the "Verification Code" screen to this screen.
- Dashboard Confirmation:** A blue header bar says "MetLife". Below it, a message says "Thank you, C S". It includes a "Go To Dashboard" button and a note: "Select this option, you will be required to verify this device when logging in. Remember that you only need to do this when on a trusted, personal device." A yellow arrow points from the "Username Credentials" screen to this screen.
- Dashboard:** A screenshot of the MetLife "Welcome to My Benefits!" dashboard. It shows sections for "Welcome to My Benefits!", "What's new in My Benefits?", and "Recently added documents". A yellow arrow points from the "Dashboard Confirmation" screen to this screen.

Finally, select "**Go To Dashboard**" and you will be taken to your Dashboard.



## Live Well, Work Well

June 2025

### Summer Food Safety Tips

You'll likely spend time outside with family and friends this summer at a picnic or backyard barbecue. However, if you aren't careful about handling foods and beverages during these cookouts, you're putting yourself and others at risk for potential food-related illnesses.

**The U.S. Centers for Disease Control and Prevention (CDC) estimates that 1 in 6 people get sick from a foodborne illness each year.**

Bacteria multiply especially fast in the summer heat, making outdoor cookouts prime breeding grounds for E. coli and salmonella. Symptoms of foodborne illnesses may include nausea, vomiting, diarrhea and abdominal cramping.

Prevent food poisoning at picnics and barbecues with these four simple steps from the CDC:

1. **Clean.** Wash cooking equipment, dishes and utensils between uses. Be sure to clean the grill's surface after each use and wash cutting boards after preparing raw meat. Germs can survive in many places, so washing your hands and surfaces is critical.

2. **Separate.** Use one cooler for drinks and one for food. It's also important to separate raw foods (e.g., poultry, seafood and eggs) from those ready to eat. Lastly, never eat anything left out of a refrigerator or cooler for more than two hours or one hour if the temperature is above 90 degrees Fahrenheit.
3. **Cook.** Food is safely cooked when the internal temperature is high enough to kill germs that can make you sick. The best way to know if food is cooked properly is by using a meat thermometer. For example, burgers and hot dogs should be cooked to 160 degrees Fahrenheit and chicken to 165.
4. **Chill.** Refrigerate food promptly since bacteria can rapidly multiply if left at room temperature. The "danger zone" for bacterial growth is 40-140 degrees Fahrenheit.

If you have mild food poisoning, it's important to stay hydrated. Keep in mind that more serious cases, which often include a fever and dehydration symptoms, require medical attention.

## Reaping the Health Benefits of Gardening

Interest in home gardening continues to rise amid economic concerns. Although the annual Axiom Gardening Outlook Study found overall decreases in time spent gardening and plans to expand gardens, younger generations have been picking up gardening tools in recent years and plan to continue.

**Generation Z (69.2%) and millennials (51%) are expected to spend more time gardening in 2025.**

There's no denying that gardening has numerous benefits. It's a good way for households to get healthier and cheaper food, but it also helps people reach their movement goals. The CDC counts weeding, mulching and mowing as moderate exercises, while raking and digging are vigorous.

## Sleep Tips for the Long Summer Days

As the days grow longer and temperatures rise, many people find falling and staying asleep increasingly difficult. In addition, people may have busy social schedules for the summer. Summer sleep disturbances can be frustrating, but with a few practical tips, you can improve your sleep quality despite the seasonal changes. Try these tips:

- **Keep a consistent schedule.** Late nights can happen in the summer, and that's OK. Overall, try to stick to a regular and consistent sleep schedule to regulate your circadian rhythm.
- **Create a cool sleep environment.** Keep your bedroom cool with fans and air conditioning, or prop open doors and windows.
- **Use lightweight fabrics.** Opt for lightweight and moisture-wicking pajamas and bedding.

In addition to physical activity and healthier eating habits, consider these health benefits of gardening:

- Increased vitamin D levels that are essential for body functions
- Reduced cortisol levels that trigger stress
- Improved mood
- Relaxation and reduced anxiety
- Boosted self-esteem

If you haven't started gardening yet, it's not too late to start and reap the benefits of time outside. Talk to your doctor to learn more about ways to manage your well-being.

Materials like cotton, linen, bamboo and silk can help you stay comfortable.

- **Try a sleep mask.** Longer daylight hours can disrupt your sleep cycle, so wearing a sleep mask can help create a dark environment. Experts advise against blackout curtains, as some light alerts your body that the day is coming.
- **Stay hydrated.** Drink plenty of water throughout the day to stay hydrated in the heat, but avoid large amounts right before bed to prevent waking up for bathroom trips.

Remember, a good night's sleep is essential for overall health and well-being. Small changes can improve your summer slumber, but talk to your doctor for further sleep guidance.



Associates are encouraged to apply for and share any position within the organization. Also, you should notify your manager as well as the General manager to let them know you are interested in a posted position. Please note, you will need to meet the qualifications listed in each position.

<https://www.fordofkendall.com/careers-.html>

<https://www.dorallincoln.com/careers.html>

<https://www.lincolnofcutlerbay.com/careers.html>

### **Doral Automotive Group LLC**

FINANCE MANAGER

Cutler Bay, FL

Title Specialist

Cutler Bay, FL

Title Specialist

Cutler Bay, FL

Finance Manager for Auto Dealer

Miami, FL

### **Doral Lincoln Mercury LLC**

Technician

Doral, FL

Warranty Admin

Doral, FL

### **Ford of Kendall LLC**

Lot Attendant

Miami, FL

Sales Associate

Miami, FL

Technician

Miami, FL

### **Lincoln of Cutler Bay LLC**

Car Wash Lot Attendant

Cutler Bay, FL

Receptionist

Cutler Bay, FL

Sales Associate

Cutler Bay, FL

Don't see the job you are looking for?

You can submit a resume for future consideration by [clicking here](#).

CHA

# Technology Tip of the Month



## Get Ready for Windows 11!

As part of our continued efforts to keep your systems secure and up to date, we've started upgrading all Doral Auto Group computers to Windows 11.

Microsoft will officially end support for Windows 10 in **October 14th, 2025**, which means no more updates or security patches after that date.

Windows 11 brings a modern, sleek design along with new features to help you work smarter and more efficiently. If your computer has already been upgraded—or will be soon—here's what you need to know.

**WHAT'S  
NEW**

### What's New in Windows 11?

- **Redesigned Start Menu**

The Start Menu is now centered and simplified for quicker access to your most-used apps.

- **Snap Layouts for Multitasking**

Easily organize your windows by hovering over the maximize button to select a layout—great for working with multiple apps at once.

- **Integrated Microsoft Teams Chat**

Stay connected with coworkers right from the taskbar (great for Teams users).

- **Improved Performance and Battery Life**

Windows 11 is designed to be faster and more power-efficient, especially helpful on laptops.

- **Widgets & Quick Access Tools**

Get a personalized feed with weather, news, calendar events, and more—right from your desktop.

# Technology Tip of the Month

## Hidden Gems in Windows 11: Cool Features You Probably Didn't Know About



- **Windows + Z = Snap Like a Pro**

Did you know you can press Windows + Z to quickly open Snap Layouts without using your mouse? Great for power users who like keyboard shortcuts!

- **Focus Sessions in Clock App**

Open the Clock app and try Focus Sessions—a built-in productivity timer that helps you stay on task, with optional Microsoft To Do integration and even Spotify support!

- **Desktops with Custom Backgrounds**

Create multiple virtual desktops for different tasks—and give each one its own wallpaper. Perfect if you're juggling work projects, personal tasks, and more.

- **Emoji Keyboard & Symbols (Windows + .)**

Press Windows + period (.) to open a pop-up emoji, GIF, and symbols keyboard anywhere. Quick way to insert 😎 or ✓ in emails and chats!



### Did you know?

When Windows 11 was first announced, some people thought it was a prank—because Microsoft famously said Windows 10 would be the last version of Windows ever.

Guess it caught the update bug.



### Need Help?



If you're not sure how to use a new feature or something looks unfamiliar, don't worry! Our IT team is here to support you. Feel free to reach out with any questions or concerns—we're happy to help you get comfortable with Windows 11.



DORAL AUTOMOTIVE GROUP

DORAL LINCOLN FORD OF KENDALL LINCOLN OF CUTLER BAY



## AUTOMOTIVE TECHNICIAN EMPLOYEE REFERRAL

The Company encourages all employees to refer qualified job applicants for available jobs openings. Other than managers in the line of authority and all Human Resources personnel, all employees are eligible to receive employee referral awards. When making referrals, instruct the applicant to list the employee's name on their employment application as the referral source.

If the referral is hired and completes 1-3 months of service and the employee is still an employee of the Company, the employee is eligible to receive a monetary award.

**The reward is currently a gross amount of up to \$1,500 for Automotive Technician Employee Referrals.**

It will be paid as follows:

<b>\$ 1,500</b>	Master /ASE after 90 days
<b>\$ 500</b>	Line Tech after 60 Days
<b>\$ 250</b>	Apprentice / Express Tech after 30 days

\*In the event that the referring employee is terminated, the payout will be discontinued.

**DORAL LINCOLN**  
9000 NW 12th St, Doral, FL 33172  
786-522-5351

**LINCOLN OF CUTLER BAY**  
11020 SW 186th St, Miami, FL 33157  
786-857-5000

**FORD OF KENDALL**  
15551 S Dixie Hwy, Miami, FL 33157  
305-238-9211

# PHOTO GALLERY

Here's a glimpse of our incredible team in action at our dealerships and events! Whether it's assisting customers in finding their perfect vehicle or engaging in local community events, our staff is always committed, passionate, and ready to make a difference.





Each month, we take a moment to recognize the outstanding individuals who keep our operation running smoothly. Their hard work, expertise, and dedication don't go unnoticed—and this month, we're excited to shine the spotlight on a technician who truly exemplifies excellence in their craft. Join us in celebrating our Technician of the Month, whose commitment, skill, and positive attitude make a lasting impact every day.



## Tech Of The Month

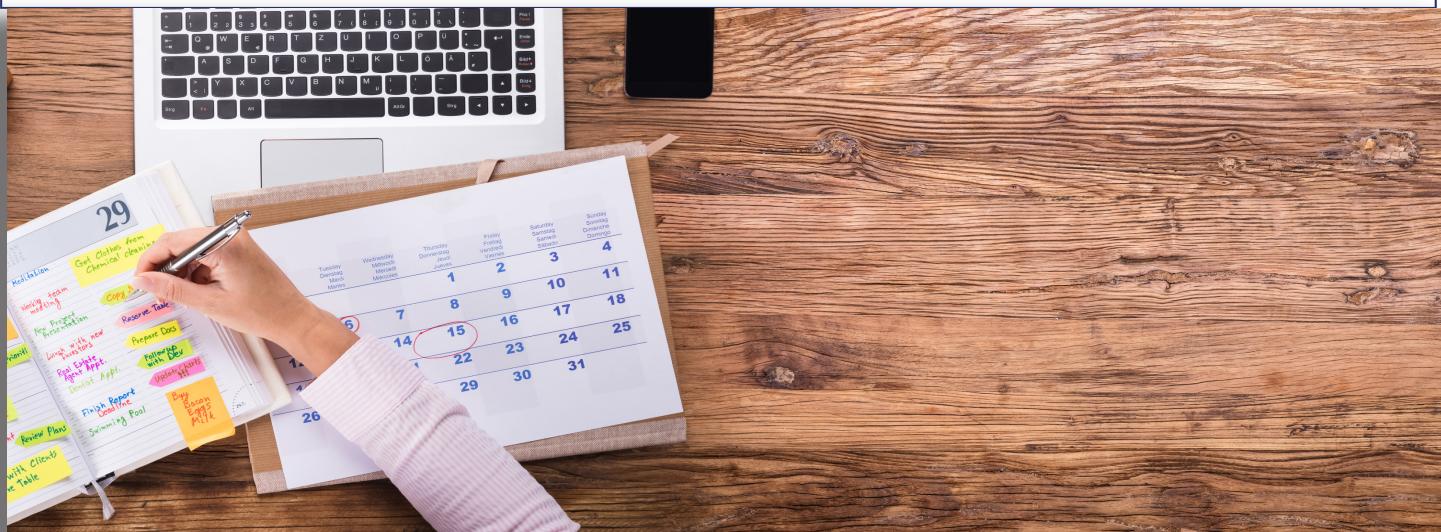
Carlos Bonilla



## Tech Of The Month

Justin Vergara





Join us in celebrating our BDC Agent of the Month for outstanding dedication, top-tier performance, and a customer-first attitude! This team member has set the bar high with exceptional service and consistent results. We're also proud to recognize our Business Office Staff Member of the Month for their professionalism, accuracy, and behind-the-scenes excellence that keeps everything running smoothly.



### BDC Agent of the Month

Letty Lopez



### Business Office Staff Member of the Month

Noemi Abreu





Thank you to all our employees for your continued hard work and dedication. Your efforts are the reason we succeed, and we appreciate everything you do. Keep striving for excellence—your commitment could make you the next Employee of the Month in your department!



BDC Agent of the Month

Liss Urbaez



 **LINCOLN**  
OF CUTLER BAY  
BDC Agent of the Month

Irene Quijada





June babies are known for their vibrant personalities, charm, and emotional depth. Born at the turn of spring and summer, they often shine with a lively, magnetic energy. Those born between May 21 and June 20 fall under Gemini—curious, adaptable, and quick-witted, with a love for communication and variety. June 21 to July 22 belongs to Cancer—deeply intuitive, nurturing, and loyal, with a strong connection to home and loved ones.

June's birthstones are the pearl and alexandrite. Pearls symbolize purity, wisdom, and inner peace, offering calm and balance to the wearer. Alexandrite, a rare gem that changes color in different light, represents transformation, joy, and creativity. Together, these elements reflect the rich, dynamic spirit of June-born individuals.

Daniela Mota	06/02	Jose Fernandez	06/04
Jorge Cervantes	06/06	Alejandro Era	06/07
Osmany Reyes	06/08	Ernesto Millan	06/09
Nicol R. Suarez	06/09	Alex Garcia	06/10
Jonathan Garcia	06/10	Autumn J. Lee	06/10
Orlando Gomez	06/13	Rosemery Averhoff	06/13
Edmanuel Carrero	06/13	Liliana Somoano	06/14
David Leon	06/16	Abel A. Diaz	06/16
Nicolas C. Craan	06/21	Jerome J. Foster	06/22
Christian Mogollon	06/22	Monica C. Coello	06/25
Darren K. Apply	06/25	Yohana Contreras	06/27
Amalia Klein	06/27	Leonardo Negron	06/28
Watson J. Daleus	06/28	Martin Borrego	06/30
Kenny I. Philostin	06/30		



Happy Work Anniversary! Your dedication, perseverance, and commitment have been nothing short of inspiring. Over the years, you've made a meaningful impact through your contributions, collaboration, and unwavering pursuit of excellence. We truly appreciate all that you do and are proud to celebrate this milestone with you. Here's to your continued success, growth, and many more accomplishments in the years to come!

Allison Flores	10 Years	Caridad Castro	9 Years
Diana Hernandez	9 Years	Arlenis Barrios	5 Years
Felix J. Galvan	4 Years	Catherine Pallo	2 Years
Melissa Ortiz	2 Years	Deniliz C. Fernandez	2 Years
Nicolas C. Craan	2 Years	Lisandra D. Rodriguez	1 Year
Jade I. Hernandez	1 Year	Jose Fernandez	1 Year
Mauricio Campos	1 Year	Martin Borrego	1 Year
Alain Aguero	1 Year		

***congratulations!***

# We are Miami!

"Team, it's your hard work, commitment, and drive that fuel our success every day. No challenge is too great when we move forward together. Let's keep pushing with energy and purpose—turning obstacles into opportunities and always supporting one another. United, there's nothing we can't achieve!"

