

# NEWSLETTER

## BRANDS WITH PURPOSE AND PASSION

"At Doral Automotive Group, July is a time to celebrate freedom, recharge, and drive forward—together as a team and a family. Happy 4th of July!"



Dear Doral Automotive Group Family,

"Knowing our product inside and out isn't just part of the job—it's the foundation of trust with every customer. The more confident we are in what we offer, the more confident our clients will be in choosing us."

— Karen Somoano Rodriguez  
Operations Director, Doral Automotive Group



# HELLO & WELCOME

## Message From our CEO

"Customer service shouldn't just be a department; it should be the entire company."

July



**Luis Somoano**  
CEO & President

"Dreams stay dreams if fear keeps you from the chase."



**DORAL AUTOMOTIVE GROUP**

**DORAL**  
LINCOLN



**LINCOLN**  
OF CUTLER BAY



**FORD**  
OF KENDALL

# Here is the Recipe From Our CEO

## Marinated Pepper Pasta



Marinated Pepper Pasta is a zesty, colorful dish with roasted peppers, garlic, herbs, and olive oil tossed through tender pasta. Fresh, bold, and bursting with Mediterranean flavor—it's sunshine in every bite.

### Ingredients

- 2 red onions, cut into 1/4 inch thick wedges
- 1 Tbsp, olive oil, plus more for serving Kosher salt and pepper
- 12 oz rigatoni
- 1/2 cup grated Pecorino Romano, Plus more for servings
- 1/2 batch marinated peppers (about 1 1/2 cups)
- 1 cup fresh basil leaves, torn



### Instructions

1. Heat oven to 425 °F. On rimmed baking sheet, toss onions with olive oil and 1/4 teaspoon each salt and pepper. Roast until golden brown and tender, 15 to 20 minutes
2. Cook rigatoni per package directions. Reserve 1/2 cup pasta cooking water, then drain. Toss pasta with 1/4 cup pasta water and Pecorino Romano, adding more water if pasta seems dry. Then toss with onions and marinated peppers and season with salt and pepper. Fold Basil.
3. Drizzle with additional oil and serve topped with grated pecorino if desired.

### A word from Cary Castro, GM of Lincoln of Cutler Bay



"We don't build greatness alone—we build it together, one part, one process, one breakthrough at a time. Every vehicle we deliver reflects our pride, precision, and unity. Trust each other, own your role, and remember: when we move together, we drive the future"

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### A word from Steve Smith, GM of Ford of Kendall

"July is an important month for all of us professionally, but personally as well. It signals that summer is upon us, and we most certainly will make the time to spend with our loved ones recognizing the work-life balance we strive for. Enjoy yourselves and nurture your personal time off. Additionally, this mid-year point allows us to measure and analyze our past successes and opportunities in order to ensure we close out the year with firm plans and a renewed focus to achieve more. Thanks for all you do!"



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### A word from Miguel Otero, GM of Doral Lincoln



"As we embrace the energy of summer this July, let's remember that growth doesn't stop with the season—it accelerates. At Doral Lincoln, we don't just sell vehicles; we drive dreams, fuel ambition, and move forward together. Let's continue pushing boundaries, setting goals, and leading with purpose. The road ahead is bright—let's make the most of every mile."

# Join our family and grow together! Refer Someone Today!

**Edith M. Muniz****HR Director**

Contact me directly if you know of a candidate that would like to join the best family owned dealer group in Miami!

Office: (786) 582-6743  
[emuniz@doralautogroup.com](mailto:emuniz@doralautogroup.com)

To explore exciting career opportunities with us, simply visit the official websites of our dealerships: Doral Automotive Group, Doral Lincoln, Lincoln of Cutler Bay, or Ford of Kendall. On each homepage, scroll to the top of the page or navigate to the main menu and click on "About Us" and then scroll down to the "Careers" link. Clicking this will take you to our dedicated career page, where you can learn more about available positions, company culture, and how to apply. We're always looking for passionate, driven individuals to join our team—start your journey with us today!

**Sales Associate**

The Sales Associate is responsible for making customers feel welcome and supported through the car-purchasing process. Entry-level candidates should have previous experience in customer service or sales and/or relevant education or training. These candidates can also complete a dealership's on-the-job training program.

**Car Wash Attendant**

We are looking for a dedicated and enthusiastic Car Wash Attendant to join our team. The ideal candidate will be responsible for cleaning and maintaining vehicles while providing excellent customer service. This role offers a great opportunity for individuals who enjoy working outdoors and take pride in delivering a top-notch car wash experience.

**Technicians**

We are looking for all level technicians from entry level to Master Technicians. We provide training and career paths.



## Live Well, Work Well

July 2025

### Grilling Safety Tips

Although grilling is a popular way to prepare food, it can also be dangerous. According to the National Fire Protection Association, an average of 9,000 home fires involve grills, hibachis or barbecues each year. May, June, July and August are the most active months for grill fires, with July being the top month.

**Some 4 million outdoor grills are used across the United States on any given summer day.**

Keep these 10 fire safety tips in mind when grilling:

1. Keep your grill at least 10 feet away from other objects, including your house, decks, outdoor seating and overhanging branches.
2. Set up the grill on a flat surface, and don't bring it into an unventilated or enclosed space (e.g., garage or porch). This is not only a major fire hazard but also a carbon monoxide hazard.
3. Check the connection between the propane tank and the fuel line before using a gas grill to ensure it's not leaking and is working properly.
4. Turn off the gas if you suspect that your gas grill is leaking, and get the unit fixed before lighting it. Never use a match to check for leaks.

5. Turn off the grill and the gas if your propane grill's flame goes out, and wait at least five minutes before relighting the grill.
6. Only use starter fluid with charcoal grills—never with gas grills.
7. Keep children and pets at least 3 feet away from the area until the grill is completely cool.
8. Never leave your grill unattended while in use.
9. Avoid overloading the grill, as too much fat dripping at once can cause flare-ups.
10. Clean the grates and trays regularly to remove grease and fat buildup.

Not only can grills start fires, but they can also cause burns. Exercise caution as you flip food on the grill to ensure your hands and arms do not get burned. Additionally, be sure to use long-handled utensils to help keep your hands at a safe distance from the flames.

Overall, practicing vigilance and taking proper precautions while grilling can help reduce fires and associated burn injuries.

## First-aid Kit Essentials

Summer is synonymous with adventure and outdoor fun. Whether exploring a park, swimming, hiking a trail or road-tripping, having a first-aid kit can make all the difference in an emergency.

A well-stocked first-aid kit can help you respond quickly and effectively to common injuries. Keep at least one first-aid kit in your home and your vehicle. Consider stocking these basic first-aid kit supplies:

- Bandages of various sizes
- Elastic bandage wrap
- Flashlight and batteries
- Hydrogen peroxide
- Instant hot and cold packs

- Scissors
- Sterile gauze pads and tape
- Thermometer
- Tweezers

Additionally, you can stock your kit with over-the-counter items, such as aloe vera gel, antihistamines, hydrocortisone cream, pain and fever medications, and sunscreen.

Ongoing, remember to check the expiration dates and make sure you haven't used up items and need replacements.

## Understanding the Label on Your Sunscreen

Skin cancer is the most common cancer in the United States. Most cases of melanoma, the deadliest kind of skin cancer, are caused by exposure to ultraviolet (UV) light. The sun's rays can damage your skin in as little as 15 minutes. While there are several steps you can take to limit your exposure to the sun, proper sunscreen selection and application are critical.

**The Environmental Working Group (EWG) analyzed more than 2,200 sunscreens available for purchase in 2025. The EWG report revealed that just one-fourth of sunscreens on store shelves provide safe and effective protection.**

Remember that not all sunscreens are created equal, so it's about finding the one you need for the specific weather and activity. Sunscreen labels must follow specific guidelines, so here's what they exactly mean:

- **Broad-spectrum** protection works against UVA (skin cancer and premature aging) and UVB (sunburn rays).
- **SPF** is the level of protection against UVB rays. Experts recommend using sunscreen with an SPF value of at least 30.
- **Water-resistant** sunscreen needs to be reapplied, depending on the brand, after 40 or 80 minutes of swimming or excessive swimming.
- Sunscreens maintain their full strength for three years but always check the **expiration date**.

Routinely inspect your skin for any spots or changes in color or appearance. If you have any concerns, talk to your doctor.

# MyBenefits Registration

## Pre-Registration

Upon navigation to either [online.metlife.com/benefits](http://online.metlife.com/benefits) or [mybenefits.metlife.com](http://mybenefits.metlife.com), you'll see the screen on the right:

Enter the name of your employer or organization into the field in the upper-right corner. A dropdown menu of organizations may appear with options to choose from (if more than one match is found, select the organization you want to register and click "Next").

You'll be taken to a screen that asks you to select whether you would like to login or create a new account. The interface may vary.

Regardless of the interface, select "Create a New Account" or "Register Now."

If you believe you have selected the wrong organization, click on the link that reads "I'm looking for a different account to log into". This link will take you back to the screen where you can choose a different organization.

## Registration

From here, you'll be taken to Step 1 of the registration process.

1. Enter your first name, last name, email address
2. Select the type of phone number you have (mobile or landline) and enter your phone number
3. Enter your DOB, zip code, state
4. After entering all this information, you may be prompted to enter information specific to your employer or organization, depending on how your organization has set up its registration process. For example, you may be asked to enter your Employee ID or SSN. Upon entering the information, click "Next".



**Navigating Life Together**  
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Associates are encouraged to apply for and share any position within the organization. Also, you should notify your manager as well as the General manager to let them know you are interested in a posted position. Please note, you will need to meet the qualifications listed in each position.

<https://www.fordofkendall.com/careers-.html>

<https://www.dorallincoln.com/careers.html>

<https://www.lincolnofcutlerbay.com/careers.html>

### **Doral Automotive Group LLC**

FINANCE MANAGER

Cutler Bay, FL

Title Specialist

Cutler Bay, FL

Title Specialist

Cutler Bay, FL

Finance Manager for Auto Dealer

Miami, FL

### **Doral Lincoln Mercury LLC**

Technician

Doral, FL

Warranty Admin

Doral, FL

### **Ford of Kendall LLC**

Lot Attendant

Miami, FL

Sales Associate

Miami, FL

Technician

Miami, FL

### **Lincoln of Cutler Bay LLC**

Car Wash Lot Attendant

Cutler Bay, FL

Receptionist

Cutler Bay, FL

Sales Associate

Cutler Bay, FL

Don't see the job you are looking for?

You can submit a resume for future consideration by clicking [here](#).

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## Fixing Common Website Issues: How to Clear Your Cache and Cookies Like a Pro!



We've all experienced it – you're working on a crucial task, and suddenly, you're faced with an error message from one of the websites you rely on every day. It's frustrating, but here's the good news: most of the time, it's a quick fix!

In this issue, we'll walk you through why these errors happen, and how clearing your browser's cache and cookies can resolve them – all without needing to wait for a tech team member. Let's dive in!



### Why Do Error Happen?

When you visit websites, your browser stores bits of data called cache and cookies to help the site load faster. But sometimes, these files can get outdated or corrupted, causing issues like pages not loading, error messages, or missing features.

Think of it like a drawer that gets too full – it's hard to find what you need! Clearing out that data can help your browser work more smoothly and prevent the error from popping up.



### Heading The Simple Fix: Clear Your Cache and Cookies

You don't need to wait for someone from tech support to fix these issues. Here's how you can easily do it yourself in Google Chrome and Microsoft Edge.

## Fixing Common Website Issues: How to Clear Your Cache and Cookies Like a Pro!

### Google Chrome

**Open Chrome**  
Launch the Google Chrome browser.

#### Go to Settings

Click the three vertical dots (menu) in the top-right corner and select Settings.

#### Open Privacy Settings

Scroll down and click Privacy and security in the left sidebar.

#### Clear Browsing Data

Click on Clear browsing data under the "Privacy and security" section.

#### Choose What to Clear

In the pop-up window, select the **Basic** tab.

Check **Cookies and other site data** and

**Cached images and files**.

Choose **All time** from the drop-down menu for a full reset.

#### Clear Data

Click **Clear data**, and you're done!

### Microsoft Edge

**Open Microsoft Edge**  
Launch the Microsoft Edge browser.

#### Go to Settings

Click the three horizontal dots (menu) in the top-right corner and select Settings.

#### Open Privacy Settings

In the left sidebar, click Privacy, search, and services.

#### Clear Browsing Data

Scroll down to **Clear browsing data** and click **Choose what to clear**.

#### Choose What to Clear

Check **Cookies and other site data** and **Cached images and files**.

Select **All time** for the time range.

#### Clear Data

Click **Clear now**, and you're good to go!

#### How This Fixes the Issue:

**When you clear your cache and cookies:**

- **Outdated or corrupted data is removed, allowing the website to load fresh data.**
- **Errors like missing images, broken links, or pages that won't load are often fixed.**
- **Your browser gets a clean slate, which can improve performance and speed!**

#### Quick Tips for Success:

**Make it a Habit:** If you're constantly running into issues with websites you use for work, try clearing your cache and cookies once a week.

**Try Reloading:** After clearing the cache, refresh the page (**press Ctrl + R on Windows or Cmd + R on Mac**) to see the changes immediately.

**Still Not Working?** If clearing cache and cookies doesn't work, try restarting your browser or computer. If the problem persists, feel free to reach out to the tech team for further support.

# PHOTO GALLERY

Here's a glimpse of our incredible team in action at our dealerships and events! Whether it's assisting customers in finding their perfect vehicle or engaging in local community events, our staff is always committed, passionate, and ready to make a difference.







DORAL AUTOMOTIVE GROUP

DORAL LINCOLN FORD OF KENDALL LINCOLN OF CUTLER BAY



The Company encourages all employees to refer qualified job applicants for available jobs openings. Other than managers in the line of authority and all Human Resources personnel, all employees are eligible to receive employee referral awards. When making referrals, instruct the applicant to list the employee's name on their employment application as the referral source.

If the referral is hired and completes 1-3 months of service and the employee is still an employee of the Company, the employee is eligible to receive a monetary award.

**The reward is currently a gross amount of up to \$1,500 for Automotive Technician Employee Referrals.**

It will be paid as follows;

<b>\$ 1,500</b>	Master / ASE after 90 days
<b>\$ 500</b>	Line Tech after 60 Days
<b>\$ 250</b>	Apprentice / Express Tech after 30 days

\*In the event that the referring employee is terminated, the payout will be discontinued.

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9000 NW 12th St, Doral, FL 33172  
786-522-5351

**LINCOLN OF CUTLER BAY**  
11020 SW 186th St, Miami, FL 33157  
786-857-5000

**FORD OF KENDALL**  
15551 S Dixie Hwy, Miami, FL 33157  
305-238-9211



Each month, we take a moment to recognize the outstanding individuals who keep our operation running smoothly. Their hard work, expertise, and dedication don't go unnoticed—and this month, we're excited to shine the spotlight on a technician who truly exemplifies excellence in their craft. Join us in celebrating our Technician of the Month, whose commitment, skill, and positive attitude make a lasting impact every day.



## Tech Of The Month

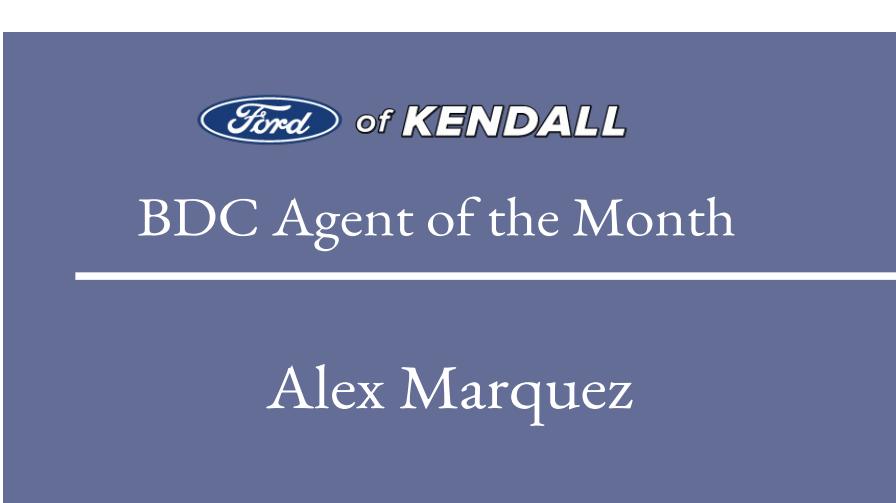
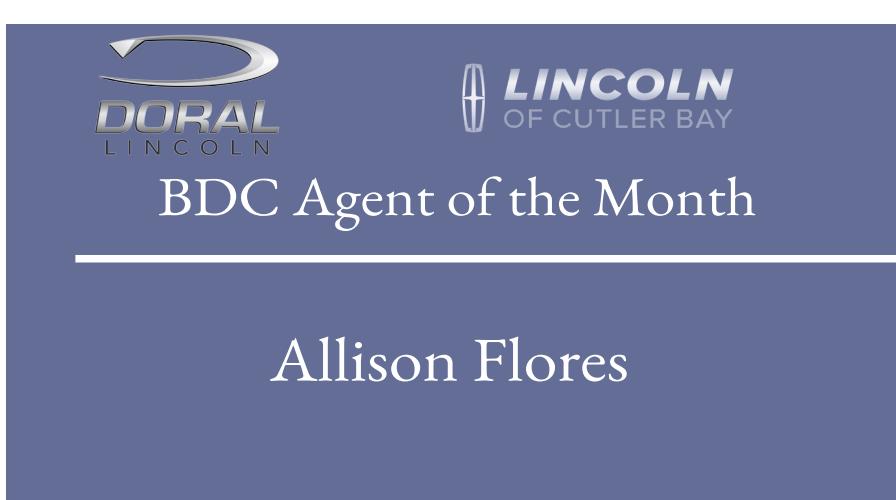
### Guillermo Savelli Pinto



## BDC Agent Of The Month ----- 16



Join us in celebrating our BDC Agent of the Month for outstanding dedication, top-tier performance, and a customer-first attitude! This team member has set the bar high with exceptional service and consistent results. We're also proud to recognize our Business Office Staff Member of the Month for their professionalism, accuracy, and behind-the-scenes excellence that keeps everything running smoothly.





Join us in celebrating our Business Office Staff Member of the Month! Their professionalism, precision, and dedication behind the scenes play a vital role in keeping our operations running smoothly. With unwavering attention to detail and a commitment to excellence, this team member sets the standard for what it means to be reliable, efficient, and essential to our success. Congratulations and thank you for all that you do!



## Business Office Staff Member of the Month

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Sylvia Lopez





July-born individuals are known for their emotional depth, strength, and radiant warmth. Falling under Cancer (June 21–July 22) or Leo (July 23–August 22), they blend intuition and nurturing loyalty with bold confidence and charisma. Their birthstones, ruby and occasionally onyx, reflect this dynamic nature—ruby symbolizing love, passion, and vitality, while onyx offers grounding and emotional resilience. Together, these traits and symbols capture the heartfelt, powerful spirit of those born in July.

Juan A. Diaz	07/01	Patricia Castellon	07/03
Dariel Quevedo	07/03	Mariah Vega	07/03
Abrahamn Artigas	07/04	Maikel Diaz Jr	07/06
Maria R. Diaz	07/06	Moises Napoles	07/06
Yoisel Trujillo	07/08	Jose E. Valderrama	07/08
Glane V. Valera	07/10	Alberto Lezcano	07/12
Apolinar Aguero	07/14	Eivys Borges	07/15
Louis Silva	07/15	Jesus Roque	07/16
Jessica R. Williams	07/17	Amalie Aguila	07/17
Maria J. Noguera	07/18	Mairym Mustelier	07/19
Augusto Rodriguez	07/19	Hanoi Amado	07/19
Miguel A. Gutierrez	07/21	Maykol Conyedo	07/23
Antoine Y. Akl	07/24	Matthew C. Long	07/25
Daniel A. Menegatti	07/26	Fidel Cuervo	07/26
Felix J. Galvan	07/27	Daniella M. Calderon	07/28
Esteban R. Alzola	07/28	Adrian A. Felico	07/31
Jose R. Perez	07/31		



Happy Work Anniversary! Your dedication, perseverance, and commitment have been nothing short of inspiring. Over the years, you've made a meaningful impact through your contributions, collaboration, and unwavering pursuit of excellence. We truly appreciate all that you do and are proud to celebrate this milestone with you. Here's to your continued success, growth, and many more accomplishments in the years to come!

William J. Hallstrom	16 Years	Roberto C. Mesa	10 Years
Reynaldo Costa	9 Years	Amy Crespo	7 Years
Mirtha C. Del Rey	7 Years	Adrian Gutierrez	5 Years
Doriona Johnson	4 Years	Anthony A. Rosales	4 Years
Justin Vergara	3 Years	Esteban R. Alzola	3 Years
Yomar J. Colmenares	3 Years	Brian Garduno	2 Years
Nathaly E. Reyes	2 Years	Yeneisy Betancourt	1 Year
Jose G. Diaz	1 Year	Andriana M. Martinez	1 Year
Mijail H. Hernandez	1 Year	Micahel Morales	1 Year
Bryan E. Oca	1 Year	Irene M. Quijada	1 Year
Diana Rivero	1 Year		

**congratulations!**

# We are Miami!

"Every achievement we reach is a reflection of your dedication, resilience, and teamwork. Together, there's no hurdle we can't overcome. Let's stay focused, stay driven, and keep lifting each other up—transforming every challenge into a stepping stone.

When we move as one, the possibilities are limitless!"

